

THE FIVE OPERATING LEVELS OF A LOCAL CHURCH

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THE FIVE LEVELS

LEVEL	TITLE	DESCRIPTION OF A CHURCH AT THIS LEVEL
1	SUBTRACTING	Struggling to survive, tension in finances, congregants leaving, scarcity mentality, and there's no plan for developing leaders. Multiplication is not happening in any form or fashion.
2	PLATEAUING	Living in tension, since they are struggling in some areas and growing in others, while ultimately being constrained by their scarcity thinking. Multiplication is a distant hope rather than a current reality.
3	ADDING	Increasing attendance, focused on growing the church, lots of resources allocated towards the weekend service, program and event driven, and staff led. Multiplication is about adding services or sites.
4	REPRODUCING	Living in tension between releasing/sending and accumulating/growing. Multiplication is more activity-based than values-based. Multiplication is more deliberate and planned than spontaneous.
5	MULTIPLYING	More focused on multiplying new churches than growing their attendance. Intentional with finances, vision, and strategy towards church planting. Multiplication happens spontaneously and is not limited to paid staff. Every disciple is a potential church planter/team member.