- +5 Spiritual leader, trainer of others
- +4 Spiritually strong, serving in church, witnessing
- +3 Studying the Bible, active in church, growing
- +2 Assimilated into church, basic knowledge of Christian life
- +1 New Christian, "babe" in Christ

## **Conversion - Salvation - New Birth**

- Understands Gospel and its implications and is positively considering following Christ
- -2 Has a factual knowledge of the Gospel; curious, undecided
- -3 Some knowledge of the Gospel, mixed with some misunderstandings
- Believes in a Supreme Being, but has no knowledge of the Gospel. He may be committed to another belief system.
- -5 Has no knowledge, no belief or no interest in spiritual matters